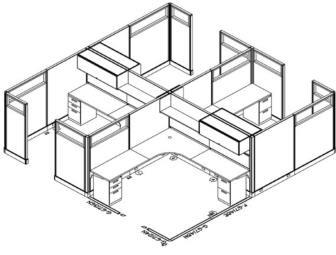
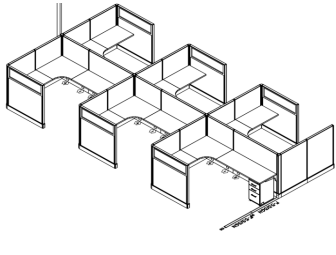
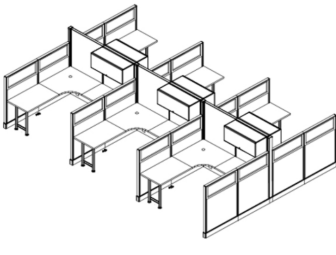


# 10 DAY COMPARISON

## Competitive Pricing Matrix

	Image	Description	Mfg	List	Discount	Sell	Compared To Friant
1		8X8 4Pack 67H Double Storage/Glass	FRIANT	\$39,043	82%	\$6,771.28	0.00%
			AIS AO2	\$57,914	81.25%	\$11,287.13	167%
			AIS Divi Ft	\$48,082	85%	\$7,504.8	111%
			Open Plan	\$52,332	84%	\$8,709.76	129%
			Hon Now	\$35,428	80%	\$7560.20	112%
2		6X8 6Pack 53H Single Ped Glass Winglet	FRIANT	\$33,822	82%	\$6,222.6	0.00%
			AIS AO2	\$47,965	81.25%	\$9,342.75	150%
			AIS Divi Ft	\$40,644	85%	\$6,346.2	102%
			Open Plan	\$38,558	84%	\$6,416.48	103%
			Hon Now	\$29,903	80%	\$6,406.4	103%
3		6X6 6Pack 67/53H Single Ped/Oh Glass Wings	FRIANT	\$33,907	82%	\$6,215.76	0.00%
			AIS AO2	\$55,106	81.25%	\$10,744.31	173%
			AIS Divi Ft	\$46,546	85%	\$7,266.6	117%
			Open Plan	\$41,406	84%	\$6,917.28	111%
			Hon Now	\$32,687	80%	\$7,000	113